LexisNexis Acquires Business Intelligence Software Leader, Redwood Analytics

Expands LexisNexis® Client Development Portfolio in Support of Company’s Total Practice Solutions Strategy

NEW YORK, January 8, 2008 – LexisNexis, a leading global provider of information and services solutions, today announced it has acquired New Jersey-based Redwood Analytics, the leading provider of business performance analytics software for large law firms and an expert resource for business performance benchmarking services.

Redwood software, which includes the Redwood Analytics® suite, integrates with large law firms’ time, billing, and accounting systems to deliver performance analytics that enable them to better manage profitability, business development, fee collection, key performance indicator goal setting and tracking, matter planning, and external benchmarking.

Redwood business analytical software joins the LexisNexis® Client Development Solution Line – already inclusive of a diverse set of solutions such as InterAction®, atVantage™, Martindale-Hubbell®, LexisNexis news and business sources and more.

“The addition of business analytics from Redwood to the diverse LexisNexis Client Development portfolio amplifies the strategic benefit LexisNexis delivers to law firms when it comes to developing clientele, managing resources and winning new business,” said Ralph Calistri, senior vice president of Global Client Development Solutions for LexisNexis. “Furthermore, the acquisition exemplifies our commitment at LexisNexis to offer comprehensive Total Practice Solutions in all aspects of the practice of law.”

LexisNexis will continue to offer the analytic software it has acquired. Over time, portions will also be integrated with other LexisNexis offerings to create solutions that help law firms improve profitability and generate business more effectively through better understanding of potential client profitability; better ability to develop and manage client account teams; better management of the client opportunity pipeline, and improved client and matter intake to expedite attractive clients while screening out those that are unprofitable.
About LexisNexis

LexisNexis® (www.lexisnexis.com) is a leading global provider of information and services solutions, including its flagship Web-based Lexis® and Nexis® research services, to a wide range of professionals in the legal, risk management, corporate, government, law enforcement, accounting and academic markets. A member of Reed Elsevier [NYSE: ENL; NYSE: RUK] (www.reedelsevier.com), LexisNexis serves customers in 100 countries with 13,000 employees worldwide.

About Redwood

Redwood Analytics is the leading provider of business intelligence software and services for the legal industry. Its solutions enable law firms to analyze and monitor performance, focusing on the most significant drivers of the business of law. Redwood provides lawyers, finance managers, and marketing professionals access to information that supports better decision making. The company has a proven track record of delivering its solutions quickly and for providing world-class education, consulting, and support. For more information, please visit http://www.Redwoodanalytics.com/

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